



29th August 2007

Media Release

To Be Released Immediately Following “Report of the directors and chief executive to the shareholders”

Order for Four Hundred Thousand Electricity-Saving Motors

Wellington advises that a major North American manufacturer of commercial refrigeration equipment has placed an order for 400,000 electricity-saving motors from Wellington's "ECR" range.

Deliveries to an agreed schedule begin in January 2008 and 400,000 motors is the customer's requirement for the first twelve months production. Smaller quantities for early introduction will be delivered in approximately two months, before the full schedule begins. The motors will be used principally in refrigerated vending equipment. Conditions to the order include approval by Underwriters' Laboratories (UL, USA) for the specific ECR version required by the customer and continuing satisfactory performance in accelerated life tests that are currently in progress.

For reasons of commercial confidentiality the customer name and order value cannot be disclosed. However, as is clear from information released in our Annual Result, completion of the order will result in an approximate doubling of our current overall production levels, with an attendant substantial increase in Wellington's revenues from standard product sales. Our overall production levels will then be at levels closer to those which our current supply chain is designed to deliver, and we expect therefore to see further improvements in unit costs.

While this has not been independently verified, Wellington believes that this is the largest individual order placed to date with any company worldwide for electricity saving motors for refrigerated vending equipment. The customer plans in due course to offer all its products in electricity-saving format only, using Wellington motors.

The order represents less than 2% of Wellington's estimate of the worldwide market for refrigeration motors. Nevertheless, four hundred thousand Wellington ECR motors in service will save electricity worth approximately \$US40 million each year. In the Northern Hemisphere countries where most of these motors will be used, these electricity savings are equivalent to reducing carbon emissions by at least 100,000 tonnes each year, approximately the same effect as taking 50,000 cars off the road.

This particular contract is the result more than three years effort by Wellington's sales and engineering teams, involving sampling, laboratory, field trial, specification and development work. An ECR motor that uses Wellington's latest “Monsoon” motor, electronics and software technology, under development since 2005, has been chosen by the customer in this case. This long pre-introduction period reflects the careful processes followed by major refrigeration manufacturing companies when introducing new designs.

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The customer has advised that growth beyond 400,000 motors annually is likely as Wellington motors are introduced into other product lines.

We expect that the existence of this contract, however, along with the good track record that Wellington's products have established with other customers, will help more companies adopt Wellington products with increasing confidence. We believe that future timescales for introduction of our products to new companies will therefore reduce, and we anticipate being able to make further announcements concerning new orders of a comparable scale from other companies over the next twelve months.

For further information visit www.wdtl.com.

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