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## Media Release

For Immediate Release

### **SKOPE chooses Wellington's SCS Connect IoT platform and ECR2 motor for its world-leading ActiveCore refrigerator range**

Wellington Drive Technologies ("Wellington"), a leading global provider of Internet of Things (IoT) solutions and energy-efficient motors, is pleased to announce that New Zealand refrigeration manufacturer SKOPE Industries ("SKOPE") has chosen Wellington's IoT and EC motor products as key components in SKOPE's market-leading ActiveCore Glass Door Display refrigerator range.

SKOPE's new ActiveCore 2, which was launched at the recent Fine Food Australia show in Melbourne is one of the world's most energy efficient commercial refrigerator ranges. It will also be the first fridge from SKOPE to incorporate IoT capability via its new SKOPE-connect app.

SKOPE's Operations Manager, Bruce Vine commented, "SKOPE searched for a partner that could help to develop IoT technology to make SKOPE-connect a reality. We wanted to ensure the next generation of our market-leading ActiveCore range had IoT functionality which enabled our customers to monitor the refrigeration and energy performance of our fridges via their smartphones. Wellington exceeded our needs in this respect."



With SKOPE-connect, a SKOPE customer receives sales activity updates and insights into fridge performance – such as energy consumption and maintenance requirements. Users can also customize their fridge to suit their requirements. Options include: pre-set temperatures for different projects, a low-noise mode, settable venue opening hours to control light, and others.

"We see the launch of SKOPE-connect as a vital new development, as our products move beyond keeping products cold, by delivering real information that helps our customers manage and grow their businesses." Mr. Vine added.

Wellington CEO, Greg Allen commented "The relationship with SKOPE is Wellington's first direct technology partnership with a refrigeration manufacturer and it signals a new channel for the business to deliver its IoT solution to a wider food and beverage market. Delivering actionable insights through data is what this partnership is all about. We're thrilled to partner with another leading innovative



New Zealand business like SKOPE, whose passion and dedication to delivering premium refrigeration solutions globally is well-known.”

In its recent 2018 first half result, Wellington reported 18% growth in revenue and over \$1m EBITDA profit. This is in part made possible by a dedication to developing relationships with great customers, and strong market acceptance of the SCS Connect IoT platform and ECR2 motor.



### **About Wellington Drive Technologies**

Wellington is a leading global provider of IoT solutions, cloud-based fleet management platforms, energy-efficient electronic motors and connected refrigeration control solutions for the retail food and beverage markets. Through its iProximity brand in Australia it provides proximity-based marketing for Smart Cities. Wellington’s SCS Connect IoT products, iProximity digital marketing solutions, and ECR motors serve some of the world’s leading food and beverage brands as well as refrigerator manufacturers with advanced products and solutions that improve product sales, decrease operating costs and reduce energy consumption. Wellington is headquartered in Auckland, New Zealand, and is listed on the New Zealand stock exchange under the ticker symbol NZ:WDT

For further information visit [www.wdtl.com](http://www.wdtl.com)

### **About SKOPE:**

SKOPE is a world-leader in commercial refrigeration technology with a 50-year plus history of servicing some of the world’s top global food and beverage brands. The company prides itself on its position as a globally recognized innovator in its field that is known for combining outstanding performance with market-leading efficiency.

SKOPE’s extensive product range includes upright and undercounter fridges and freezers for food service, drinks merchandisers, bar refrigeration, cool room inserts and shelving, along with modular cool-rooms, blast chillers and ice machines.

For further information visit [www.skope.com](http://www.skope.com)

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